

September 14, 2012



Mukilteo
School District
Technology Department
9401 Sharon Drive
Everett, WA 98203
425-356-1207

RE: Reference for Contract Vendor-
Advanced Classroom Technologies (ACT)

To Whom It May Concern:

I am writing this memo to let you know of my experience with Advanced Classroom Technologies. Since we began implementing interactive whiteboards about five years ago, the staff at ACT have been extremely supportive and helpful. This would include the sales staff as well as the installation staff. They have all been very supportive of our needs in the area of procuring product and helping us to create a standard for installation. They even supported our training needs the first year, until we could create our own local experts and have since created our own cadre of internal trainers. During the past 5+ years, we have purchased more than 400 ActivBoards, and a variety of ActivSlates, ActivExpressions, and ActiVotes to support our professional development program for using technology in the classroom. They have been prompt with product deliveries and have been informative about product changes, etc... We have even had onsite support for equipment needs especially when we were new to the product line, and really appreciated the extra support. Suffice it to say that I know that if I have a need, Alex or Rob or someone at ACT will probably be able to help and this is a really good relationship to have with a 'partner'!

Since we don't have a purchasing department, it is very important to me to be able to select vendors off of regional contracts to support our procurement needs. The OETC contract is one the purchasing vehicles that I appreciate having available to assist school districts like mine. I also appreciate the way you gather and scrutinize suitable vendors and products, like Advanced Classroom Technologies among other great vendors on your list. This makes it possible for us to supply our teachers with the technology they need to make a difference in the classroom! I don't know what I would do without this kind of support and contract to work from. If you have any more specific questions about ACT, please let me know.

Thanks for your consideration in these matters,

A handwritten signature in blue ink that reads "Deborah Truax". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Deborah Truax
Chief Technology Officer