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Linda Hall, Superintendent

9/21/2012

To whom it may concern,

The Granite Falls School District has been a customer of Advanced Classroom Technologies (ACT) since 2010. We have purchased many LCD projectors, interactive whiteboard systems, and classroom audio systems from ACT. Included with these purchases was installation by ACT.

I can attest to the great quality of service from ACT. They have a great staff of sales people as well as their installation crew. The sales people are always just a phone call away and are quick to respond to any questions or issues. I have found the installation staff to be experienced, thorough, quick and considerate. I've had compliments from our teachers and custodians about how the ACT installation staff worked with them and cleaned up any dust/debris caused by the install process.

We once had a projector boom slightly separate from the wall after an anchor point failed. ACT had someone out within a couple of hours to install a support brace. I was impressed with the quick response from ACT on that.

Another time we had an installation date for 23 classrooms for interactive whiteboards. I had to postpone the installation just a few days prior to the install date due to staff concerns about the new technology. ACT was gracious enough to postpone our installation. They also offered to stagger the installation and send out trainers to alleviate our staff concerns. This flexibility made the installation a much smoother experience for our staff.

With their competitive pricing, sterling support, professional staff and track record, I would highly recommend ACT as a vendor to do business with.

Do not hesitate to contact me if you have any questions.

Thank you,

A handwritten signature in black ink, appearing to read "Dan B. Scollard".

Dan Scollard
Technology Supervisor
Granite Falls School District #332
Granite Falls, WA